



BIOGRAPHY

KAY WOODBURN

EXECUTIVE STATEMENT

I love working with new people and am deeply curious about the mystery that is human behaviour. I am a mother of two and over the past 14 years have successfully juggled a happy family life with a number of demanding senior leadership roles.

I have 10 years experience working in the people development sector in a number of different industries including telecoms, financial services, electronics, software and insurance. Throughout my career I have consulted, designed, delivered and deployed projects and programmes for groups of 50 to 3,000 people.

I have held many senior learning roles which have given me the opportunity to assess and become trained in the best 'off the shelf' learning solutions for operations management. I can offer my clients the best solutions available.

As a buyer of learning solutions from external consultants for over 10 years, I have a deep understanding of what's important from an organisational perspective when going out to tender. (added comma and changed to deliver to delivering) delivering end-to-end programmes. As a consultant, I know how to make relationships both effortless for my clients, whilst delivering against agreed outcomes.

RELEVANT CAREER HISTORY

- 2014 - Present** Director at Gritty People Ltd
- 2013 - 2014** Senior Consultant - Culture and Behaviour Change, RSA
- 2010 - 2013** Senior Organisational Development Consultant, BT
- 2009 - 2010** Head of Learning Delivery, BT
- 2006 - 2009** Leadership Learning Design & Delivery Manager, BT

RELEVANT QUALIFICATIONS

- Noggin Method Accreditation - Coaching and Facilitation**
- 1999** Diploma in Law and Business Finance
- 2009** Green Belt Six Sigma Practitioner
- 2010** Managing Successful Programmes Certified
- 2014** NLP Practitioner
- 2014** Anti-Defensive Coach

TESTIMONIALS

"Kay has been the learning partner supporting the Local Enterprise Market in BT. The channel represents over £3Bn of revenue and its needs are complex, varied and ever changing. Kay has made it key to her role to understand these differing needs. As her key stakeholder, Kay has managed me very well, whilst being innovative in her approach and always full of energy and enthusiasm. Kay has a genuine understanding of business needs and is more than capable of managing multiple projects across multiple channels and is excellent at client relationship".

Danny Longbottom - Managing Director UK SME at BT

"I have worked with Kay for 3 years now on various projects within Learning and Development BT. Kay has been exceptional at driving and managing projects along with the foresight to push forward and innovate the business to embrace the latest technologies and learning methods. Kay has been an absolute pleasure to work with and long may we continue to drive forward with innovative learning".

Stuart Bower - Business Manager at Cirrus Software

"Kay is a strong business partner and really understands the business, and what makes a difference. Kay manages the relationships and delivers creative solutions that make a measurable difference to performance and our bottom line".

Andy Cross Vice President, Organisation Development at Colt Technology Services