



BIOGRAPHY

DAVID BARWICK

EXECUTIVE STATEMENT

I work as a specialist coach and facilitator across a number of different industries. I believe everybody has the ability to improve how they perform in all areas of their life, and I take pride in the fact that I have a strong ability to facilitate people to do this.

The work I have done over the years to develop my expertise in the fields of leadership, coaching and NLP have helped me in this quest and I have developed several unique models, processes and techniques to support this work.

I worked in FTSE 100 companies for the first 18 years of my career, learning and achieving a significant amount in the field of Learning and Development, where I have specialised for the last 10 years of my career.

I also have experience and expertise in Sales, Business Development, Leadership & Marketing and have worked across these areas within highly regulated industries.

METHODOLOGY

I believe that people only truly learn what they discover for themselves, so my interactions focus on creating the conditions for that to happen.

First and foremost, I create a climate of trust by building and maintaining rapport and adopting a policy of full disclosure between all parties.

I set-up learning experiences that help people discover new things for themselves, or reflect back upon their past experiences and identify learning that can help them move forward.

I also believe in performing regular 'ecology' checks throughout my interactions. It is important to be sure that any identified solutions are practical and realistic within the real world setting, otherwise experience tells me that actions won't get completed as envisaged, if at all.

TESTIMONIALS

I have found David's approach extremely useful in helping me overcome many business and personal challenges. He helped me develop my judgment and confidence to achieve more than I ever thought possible.

RS, Global Learning Consultant, FTSE 100 Company

RELEVANT CAREER HISTORY

2013 - to date Professional Facilitator and Coach

Working to develop management capability within global groups and overcoming the associated cultural challenges. Facilitating learning of managers and leaders in highly regulated industries.

1995 - 2013 GlaxoSmithKline

- Executive coaching up to vice president level.
- Building mutually beneficial relationships with not-for profit organisations such as patients groups and charities.
- Working with regulators to protect consumers.
- Designing assessment centres and training others to run them successfully.
- Designing and facilitating UK "Performance Management", "Leading Change", "Train the Trainer" & "Advanced Coaching" sessions.

RELEVANT QUALIFICATIONS

Noggin Method Accreditation - Coaching and Facilitation

- 2005 NEBS certificate in Management Theory
- 2011 Master Practitioner of NLP Associated Training (all at GlaxoSmithKline)
- Coaching, Advance Coaching and Executive Coaching (all to ICF standards)

Leadership: Organisational change, Facilitation, Coaching, Training, Managing, Mentoring, Stakeholder Management, Consulting.

Business: Strategic planning, Strategy alignment, Implementation, Measurement and Evaluation.

Legal: Employment law, Anti-bribery and Corruption (ABAC), Inclusion and Diversity, Recruitment.